

# STATT WERK

Energy is everything. Everything is energy.

System and process services for the energy market.



Consulting.Development.Solution.



# STATT WERK

Long-term solutions  
for power suppliers on the  
energy market.



statt-werk supplies reliable and long-term solutions for power suppliers.

We focus on system and process services based on our x-iq system.

x-iq provides all the functions required by a power supplier in an efficient, integrated solution - always up to date.

Customers have been appreciating the reliability and efficiency of x-iq for many years now.

# Our Portfolio

## The solution that suits the needs of professionals and first-time users alike



New market participants frequently enter the energy sector equipped with our system.

Our service portfolio and x-iq have created competition and diversity on the market.

Unbundling regulations and the increasing pressure on quality and costs make the statt-werk an increasingly interesting solution for established power suppliers.

### Our aim: Our performance!

Our common goal is not just to husband resources, but also to maximize flexibility.

### Our solution: “lean”.

Our solutions minimize your need to invest in hard- and software.

Ready?, So are we. After a short implementation phase, your supplier will be ready to start.

We can centrally perform tasks that every supplier needs to do from the outset.

Regular tasks that only require specific expertise for a relatively brief period of time can be covered by our own experts.

statt-werk ensures efficient solutions. The contract is put together to give you peace of mind in your calculations.

**All of our customers enjoy so much more than just system provision:**

statt-werk aims to establish for its customer the required competences for all functions and processes.

Everything takes place step by step - this means we can smooth your way from process services to system services!

# Process services



Every business always needs to ask itself the same important question:

**Can we make it or shall we buy it?**

- » Which are the core processes?
- » What sets my business apart from the competition?
- » Where can synergies be generated; which companies would be suitable as a partner?

Our process services give you the option of performing your market role both in edifact-data-exchange, as well as for credit-side accounting, change processes and other segments.

It means everything remains transparent and you maintain an overview of all our transactions. Meanwhile, you can devote yourself to those areas you have identified as “core” such as customer management, pricing, contract management, procurement (...).

How can efficient and  
reliable partners  
save me time and money!

## System services



We provide our complete “state of the art” system x-iq which you can start working with autonomously from the off.

You can utilize everything x-iq has to offer immediately. In the process we are led by your requirements.

Use x-iq  
to implement  
your business idea!

### The heart of our full service: x-iq

x-iq is a high-caliber all-rounder that has for many years now impressively shown what it is capable of in an increasingly complex energy market.

All processes, ranging from CRM to market partner communications and extending to receivables accounting, are reliably catered for.

x-iq is characterized by the efficient and intuitive architecture of the system.

all-rounder

# System x-iq

Process services via x-iq



A magic dwells in each beginning.

Our employees will support and introduce you to the system x-iq.

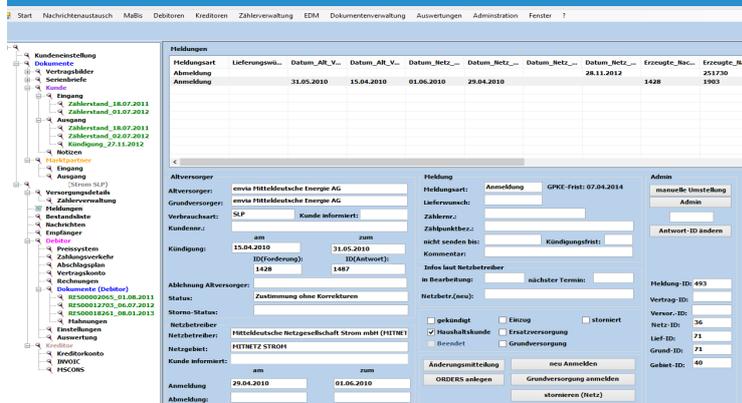
Our tutorials will enable you to confidently and swiftly exploit x-iq full potential!

The comprehensive range of services will establish and maintain your lead and self-sufficiency in all processes.

# Data management

The current versions of the edifact messages are sent and processed by means of x-ig.

In the process we represent the supporting market roles of “supplier” and “balancing group manager”.



- » Updates included
- » We look after market data such as edifact addresses, contacts, load profiles, network charges.
- » You will be able to benefit from these synergy effects as soon as you become a system customer.

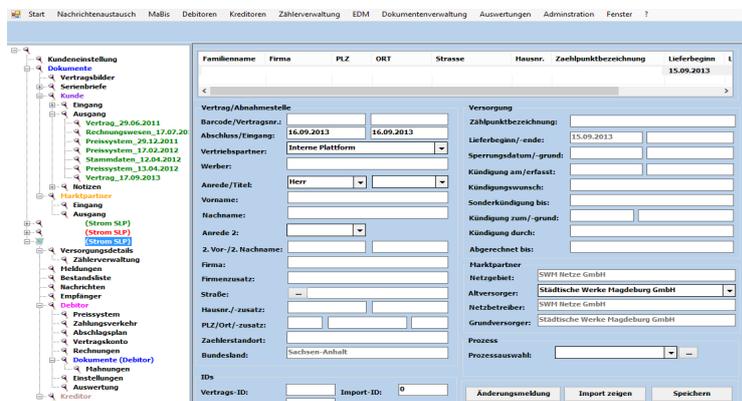
# Customer management

We provide you with an efficient and requirement-led customer management system.

The requisite processes have been automated as far as possible.

All customer correspondence is process-driven and adequately carried out by text modules.

Time-consuming and costly individual correspondence virtually disappears.



- » Process-driven evaluation and answering of the incoming customer correspondence.
- » Electronic recording and household and company archiving of all communications.
- » Household and company based assignment of network operators.
- » Addresses and bank accounts are validated automatically.
- » Manual interventions are only necessary in the event of interruptions.

# Schedule management - electricity



- » Central management fo regulating zones, network operators, balance regions, profiles
- » Forecast
- » Scheduling management
- » Timeline management
- » MaBis

# Energy data management

The energy data and scheduling management service represents, in particular for newcomers to the German energy market, a considerable advantage as regards supply security of their customers.

Our team boasts many years of practical experience working on forecasts, devising schedules as well as on the reporting involved in "MaBis processes".

Our service means that new players on the market can start supplying standard load customers, as well as load-profiled customers within a very short lead time.

The screenshot displays a software interface for energy data management. At the top, there are search filters for 'Suchen' (Search) with fields for 'ÜNB / Netz', 'Bilanzierungsdatum', 'Abrechnungsstatus', 'Zeitreihe', 'Zaehlpunkt', 'Dateidatum', and 'Dateintr.'. Below these are buttons for 'Suche unbeantwortet', 'Suche beantwortet', 'Suche abgerechnet', 'Suche Abrechnungen', and 'Suche Kundenabgleich'. A 'Versand Empfang Datum (>=):' field is set to '14.02.2014'.

The main data area is divided into two tables:

- IFTSTA ( abgerechnet BKA u. KBKA pro ÜNB / pro Bilanzierungsgebiet )**: A summary table with columns: Monat, Uenb\_ID, NB\_Wert\_MWh, FP\_Wert\_MWh, Differenz\_MWh. It shows data for months 201312 and 201311 across different network IDs (1-5).
- IFTSTA ( Prüfdaten und Abrechnungsdaten BKA u. KBKA pro Zaehlpunkt / Kundenabgleich ) --- ( Bilanzierte Versorgungsdaten )**: A detailed table with columns: Uenb\_..., Netzbetreiber\_Name, Netz\_ID, Bilanzierungs..., Zaehlpunkt, Zeitrei..., Referenz\_Zeitreihe, Monat, STS\_Z..., Art, Differenz\_MWh, NB\_Wert\_MWh, FP\_W... It lists specific data points for various network providers like DREWAG, ENSO, and Stadtwerke.

At the bottom, there is a confirmation dialog for 'Nachrichten-ID: 2105'. It includes fields for 'Status: Z51', 'Prüfdatei erstellen', 'Export nach Excel', and 'Schließen' buttons.

# Billing and network charges

statt-werk offers an efficient and integrated solution both for debtor management (billing and sub-ledger) as well as for the processing, verification and settlement of network charge demands.

Bu.-ID	Laufnr.	Vorgang	Buchungsdatum	Fälligkeit	Wertstellung	S	H
S00000081	11000	01.04.2013	01.04.2013	01.04.2013	41,00	0,00	
HE00000283	11100	01.04.2013	01.04.2013		0,00	41,00	
S00000083	11000	30.04.2013	01.05.2013	01.05.2013	41,00	0,00	
HE00000290	11100	30.04.2013	30.04.2013		0,00	41,00	
S00000085	11000	02.06.2013	02.06.2013	01.06.2013	41,00	0,00	
HE00000296	11100	02.06.2013	02.06.2013		0,00	41,00	
RE00002835	10000	05.06.2013	15.06.2013	15.06.2013	18,13	0,00	
RE00002835	13100	05.06.2013	05.06.2013	05.06.2013	0,00	41,00	
S00000087	11000	30.06.2013	01.07.2013	01.07.2013	42,00	0,00	
HE00000300	11100	30.06.2013	30.06.2013		0,00	60,13	
S00000089	11000	31.07.2013	01.08.2013	01.08.2013	42,00	0,00	
HE00000307	11100	31.07.2013	31.07.2013		0,00	42,00	
S00000092	11000	01.09.2013	01.09.2013	01.09.2013	42,00	0,00	
HE00000312	11100	01.09.2013	01.09.2013		0,00	42,00	
S00000094	11000	01.10.2013	01.10.2013	01.10.2013	42,00	0,00	
HE00000317	11100	01.10.2013	01.10.2013		0,00	42,00	
S00000097	11000	31.10.2013	01.11.2013	01.11.2013	42,00	0,00	
HE00000327	11100	31.10.2013	31.10.2013		0,00	42,00	
S00000099	11000	01.12.2013	01.12.2013	01.12.2013	42,00	0,00	
HE00000342	11100	01.12.2013	01.12.2013		0,00	42,00	
S00000101	11000	01.01.2014	01.01.2014	01.01.2014	42,00	0,00	
HE00000350	11100	01.01.2014	01.01.2014		0,00	42,00	
S00000103	11000	27.01.2014	01.02.2014	01.02.2014	42,00	0,00	
HE00000362	11100	27.01.2014	27.01.2014		0,00	42,00	

## Transactions involving creditors with debit balances

- » Installment generation and consumption-based billing at the contractual level
- » Billing logic either based on deadline, term or network operator cycle
- » Automatic receivables management with individual options
- » Comprehensive archiving and historization
- » Implementation on innovative pricing systems

Bu.-ID	Belegnr.	Vorgang	Buchungsdatum	Fälligkeit	Wertstellung	F
PRNO11011562864	41100	28.01.2013	30.01.2013		0,00	
PRNO11011617142	41000	25.02.2013	28.02.2013	28.02.2013	17,00	
PRNO11011617142	41100	25.02.2013	28.02.2013		0,00	
PRNO11011824396	41000	25.03.2013	30.03.2013	30.03.2013	17,00	
PRNO11011824396	41100	25.03.2013	30.03.2013		0,00	
PRNO11012024497	41000	22.04.2013	30.04.2013	30.04.2013	17,00	
PRNO11012024497	41100	22.04.2013	30.04.2013		0,00	
PRNO11012224342	41000	29.05.2013	30.05.2013	30.05.2013	17,00	
PRNO11012224342	41100	29.05.2013	30.05.2013		0,00	
PRNO11012429705	41000	21.06.2013	30.06.2013	30.06.2013	17,00	
PRNO11012429705	41100	21.06.2013	30.06.2013		0,00	
PRNO11012625429	41000	25.07.2013	30.07.2013	30.07.2013	17,00	
PRNO11012625429	41100	25.07.2013	30.07.2013		0,00	
PRNO11012987913	41000	26.08.2013	30.08.2013	30.08.2013	17,00	
PRNO11012987913	41100	27.08.2013	30.08.2013		0,00	
PRNO11013425666	41000	28.10.2013	30.10.2013	30.10.2013	19,00	
PRNO11013425666	41100	28.10.2013	30.10.2013		12,77	
PRNO11013425666	41100	28.10.2013	30.10.2013		0,00	
PRNO11013425666	41100	28.10.2013	30.10.2013		0,00	
PRNO11013607428	41000	25.11.2013	30.11.2013	30.11.2013	19,00	
PRNO11013607428	41100	25.11.2013	30.11.2013		0,00	
PRNO11013823149	41000	23.12.2013	30.12.2013	30.12.2013	19,00	
PRNO11013823149	41100	23.12.2013	30.12.2013		0,00	
PRNO11013875018	41000	27.01.2014	30.01.2014	30.01.2014	19,00	
PRNO11013875018	41100	27.01.2014	30.01.2014		0,00	

## Credit-side transaction

- » Invoice verification > quantity, condition, time period
- » Recording of invoices on the individual contract level
- » Transaction recording at appropriate periods
- » INVOIC / REMADV

# Trade

As well as the implementation of our procurement strategy pursued by our service customers with freely selectable trading partners, statt-werk has also set up direct and valid trade relationships.

The small quantities that are difficult to

procure at market launch can be provided quickly and without problems for new suppliers.

statt-werk also offers attractive solutions for existing procurement processes.



# Customer portal

The customer portal on the internet means that help can be provided at any time. The quality and costs of customer service is an essential factor for success. Our customer portal will take you forward in both aspects.

## Around the clock, at any time.

This saves your customers and staff both time and your money. It makes telephone waiting loops obsolete.

A large part of the communication can take place in the customer portal, interactively, requirement-led and without the transfer of error.

Furthermore, documents and data can be provided as required and without forwarding charges.

Time.Space.Quality.

Your customer can enter into direct dialog with you via the customer portal.

# Integrated communication per customer portal

Data transactions, booking orders, meter reading entry and other valuable information updates between your company, products and your customers can be integrated into one communication path.

In the process we will explain to your customers via the internet services the most important functions, data inputs as well as technical and legal details. In addition, you can provide your customers with information and documents for downloading - this saves you costs of postage, material and

forwarding charges.

And naturally, this also applies both to the customer portal and x-iq in general: You always profit from our product updates, ongoing further development and continuous quality assurance measures.

The statt-werk team provides with tutorials to help you adapt the customer portal to your needs and objectives.

The screenshot displays a customer portal interface. At the top, the header reads "Kundenportal" on the left and "Angemeldet als" followed by a red "Abmelden" link on the right. Below the header, the text "Vertragsnummer:" is visible. A sidebar on the left contains a menu with the following items: "Startseite", "Stammdaten", "Zählerstände", "Dokumente & Downloads", "Zahlungsverkehr", "Zahlungsweise", "Umzugsservice", and "Kontaktdaten ändern". Below the menu are three icons: a person, a question mark, and an envelope. The main content area is titled "Bisherige Mitteilungen" and lists five messages, each with a document icon and a date:

- Dokument (Individuell) steht zum Download bereit.** 22.01.2014  
Am 22.01.2014 haben wir Ihnen einen Brief (Individuell) zugesandt. Das Dokument steht Ihnen im Download-Bereich zur Verfügung.
- Dokument (Preis Anpassung) steht zum Download bereit.** 18.11.2013  
Am 18.11.2013 haben wir Ihnen einen Brief (Preis Anpassung) zugesandt. Das Dokument steht Ihnen im Download-Bereich zur Verfügung.
- E-Mail (Rechnungswesen) zugesandt.** 30.04.2013  
Am 30.04.2013 haben wir Ihnen eine E-Mail (Rechnungswesen) zugesandt.
- Jahresverbrauchsabrechnung** 25.04.2013  
Am 25.04.2013 haben wir eine neue Rechnung erstellt. Diese können Sie im Download-Bereich herunterladen.
- E-Mail (Verbrauchswesen) zugesandt.** 10.04.2013  
Am 10.04.2013 haben wir Ihnen eine E-Mail (Verbrauchswesen) zugesandt.

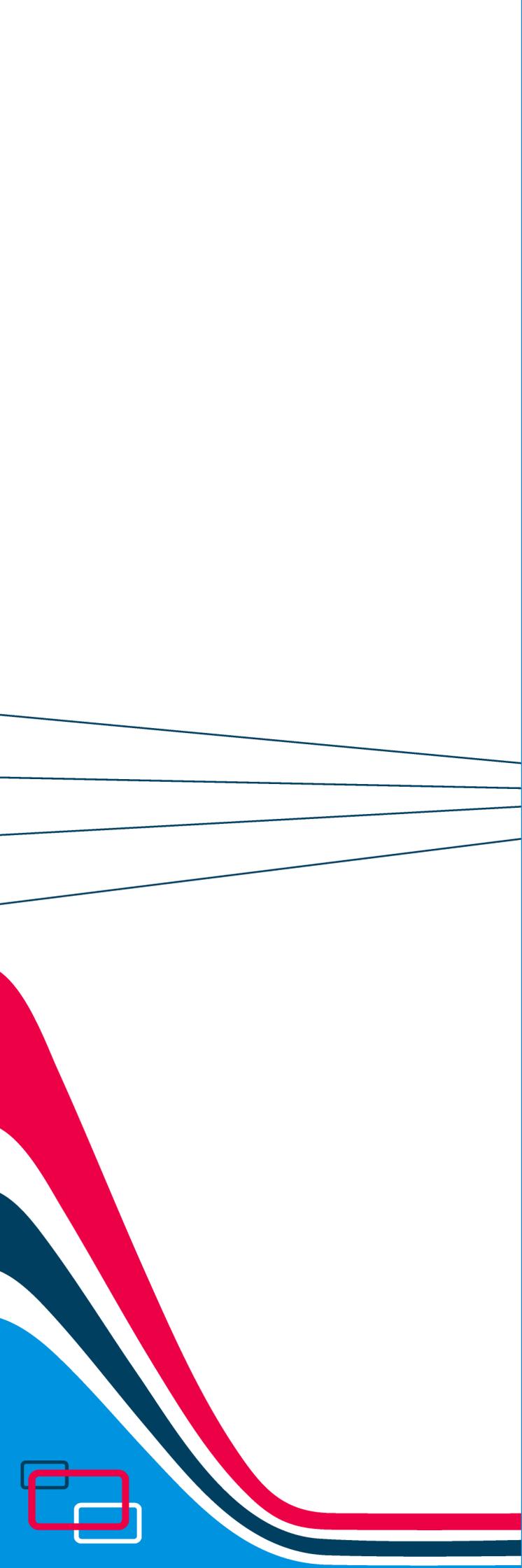
At the bottom of the message list, there is a pagination control showing "Neuere" followed by buttons for pages 1, 2, 3, and 4, and a link for "Ältere".



# History

**G**ood service needs understanding; understanding grows with experience. And this is precisely what we have managed to archive in a wide variety of areas over the past decade. The eventful and complex history of the liberalized energy market requires persistence, flexibility and an unswerving commitment to never stop learning. Our response is passion, because only passion can generate quality.

- 2003** ● statt-werk has been established as an independent service company for the liberalized energy market following the assumption of accounting services for the insolvency administration of ares Energie-direkt GmbH.
- 2004-2006** ● The „ICCS“ system for change processes, the edifact data exchange as well as the network charge invoicing is programmed. It is employed at the market launch of Flexstrom AG and in the liquidation of Best Energy (subsidiary of Vattenfall).
- 2007-2008** ● Hiving off and sale of the services section (e-punkt GmbH) and the systems (OMD GmbH).
- 2009-2010** ● Amir Ayazi und Sönke Jessen become managing directors. x-iq is born and now comprises customer and pricing system management as well as debits account functionalities. enQu GmbH is the first power supplier to use the whole range of system functions.
- 2011** ● The addition of EDM functionality rounds the system. Services for two new suppliers entering the energy market. „10K-Philosophy“ > The aim is to expand the system to enable the high quality supply of standard load profile customers to be assured by one employee per 10,000 customers.
- 2012** ● statt-werk relocates to new premises in Berlin Charlottenburg-Wilmersdorf; the increase in space enables the company to continue its upwards growth trend.
- 2013** ● The significant increase in managed household and companies goes hand in hand with the addition of two new system customers and the expansion of functionalities to our x-iq system and the customer internet portal.
- Status quo** ● Eight power suppliers operating across Germany utilize our system and together provide energy to 450,000 households and companies - and the trend is upwards.  
We also provide services, requirements-led consultancy, creative concepts and ideas for future partners. Furthermore, we also develop solutions for different depths of added value and also offer an all-round complete service package.



statt-werk GmbH  
Lietzenburger Straße 77  
10719 Berlin  
Germany  
[www.stattwerk.com](http://www.stattwerk.com)